

IBI[®]

INTERNATIONAL BOAT INDUSTRY

2025 MEDIA KIT

More than 50 years of global boating business insight

IBINEWS.COM



STAY CONNECTED

IBI is the go-to resource for news, market intelligence, and comment on the world's leisure marine industry.

With global markets in a state of flux, it's never been more important to stay abreast of the competition and the latest product developments, trends, technologies and acquisitions.

With the most extensive global reach of any B2B publication in the recreational boat business, supported by an unrivalled network of journalists covering more than 60 key markets, IBI's ability to make sense of the rapidly shifting business landscape continues to provide a vital tool for key decision makers.

For more than half a century, it's been IBI's mission to keep the industry connected and to spotlight opportunity. IBI magazine is now being received by more than 26,000 industry professionals in 141 countries and is the backbone of our product portfolio offering multiple channels to reach your customers.

With more than 49,000 archived articles and 50-plus new stories a week, IBI's website and daily newsletter remain industry benchmarks – attracting 346,000-plus unique website users from 203 countries over the past 12 months alone – while our newsletter is received daily by more than 22,700 qualified marine industry professionals.

Our premium subscriber service, **IBI Plus**, has over 2,000 individual paid subscribers, providing a highly committed and engaged audience among the industry's leading companies. What drives this success? The important stories and market intelligence that make a difference to our readers and their businesses.

IBI is truly regarded as the essential international medium for communicating with boatbuilders and equipment manufacturers and the distributors and dealers who sell their products.

Stay informed; stay connected with IBI.

Members of:



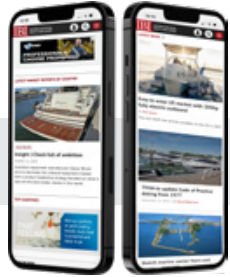
Partners with:



AUDIENCE BY PLATFORM

Read by the key decision-makers at the world's major boat builders and throughout the marine equipment supply chain.

IBI has been continually published since 1968 and is the only globally-recognised publication serving the leisure marine industry.



IBI Daily Newsletter reach
22,767 Marine industry professionals



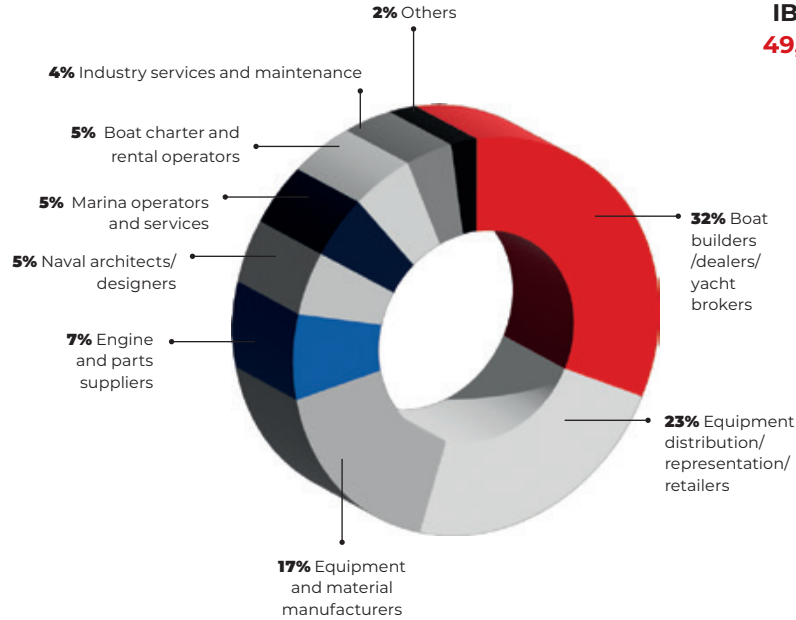
IBI print and digital issue readership
26,664 Marine industry professionals



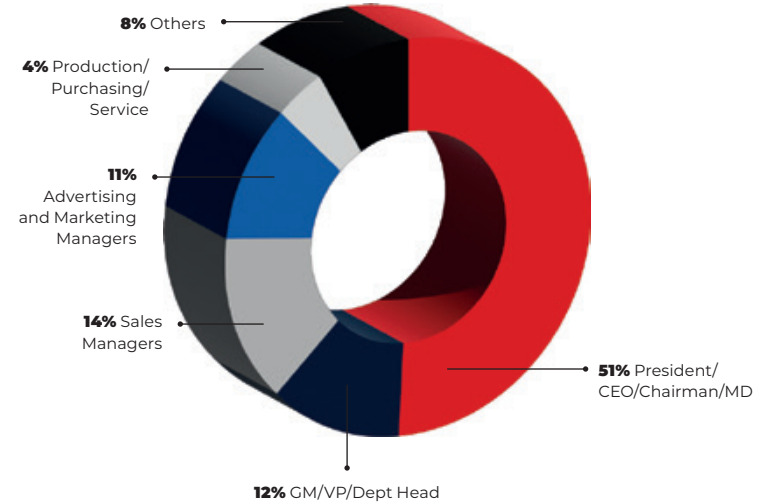
IBINNEWS.COM Website
49,000 Monthly sessions

Social media reach
14,000 Followers

AUDIENCE BY BUSINESS ACTIVITY

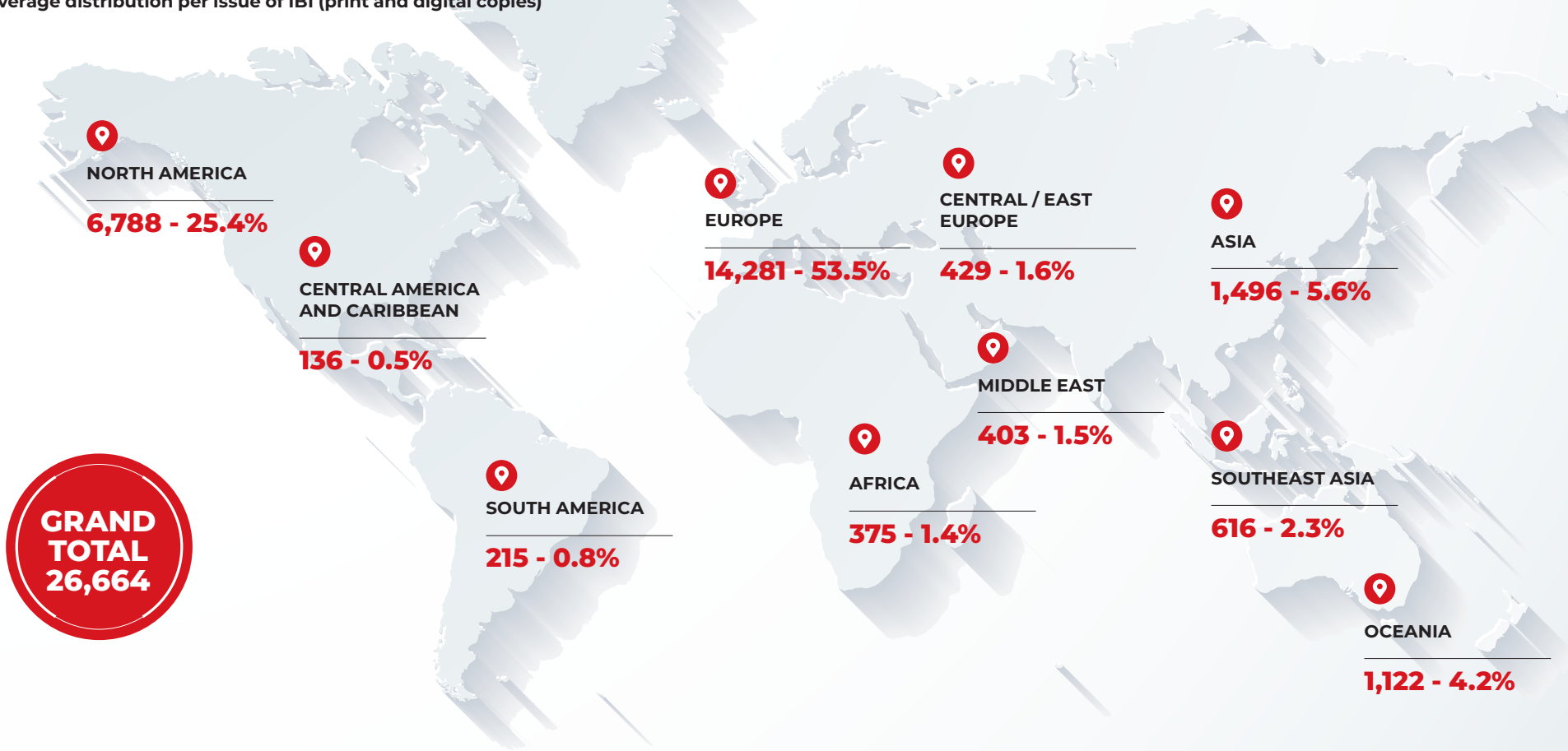


AUDIENCE BY JOB FUNCTION



A TRULY GLOBAL PERSPECTIVE

Average distribution per issue of IBI (print and digital copies)



* No reported location for 803 (3%) digital subscribers

TESTIMONIALS

“IBI is the bible for B2B business in the marine industry. We have been proudly working with them for over 10 years and the publication, offerings and commitment to editorial continues to grow with the times and add value across all channels. From print, to online and the support at METSTRADE and Boat Builder Awards, IBI is an organisation that any serious B2B business in the marine industry needs to be connected with.”

FUSION ENTERTAINMENT

“IBI for us is a reliable partner in the nautical world. It’s an outstanding resource, a provider of insightful news, data and market analysis that help us to understand deeply the route of the business”

GIOVANNA VITELLI, EXECUTIVE
VICE PRESIDENT, AZIMUT | BENETTI GROUP

“IBI is our B2B window to the maritime industry. For more than 10 years we are working very pleasantly together. Whether it is printed/online advertising or an editorial item, there is always the passion and commitment to create something valuable to send into the market. If you want to be taken seriously as a company in the maritime industry, IBI is the organization to commit to.”

MASTERVOLT

“IBI is the first website I go to when I wake up in the morning, they do an outstanding job of covering the global marine industry. I share articles and stories with our entire leadership team across the enterprise which has proven to be very valuable to us.”

LEE GORDON, VICE PRESIDENT OF COMMUNICATIONS,
PUBLIC AFFAIRS AND GLOBAL PUBLIC RELATIONS,
BRUNSWICK CORPORATION

PRINT – INTERNATIONAL BOAT INDUSTRY MAGAZINE

Published six times a year, planned around the major international boat shows and conferences to maximise the impact for our advertisers and partners



PRINT – INTERNATIONAL BOAT INDUSTRY MAGAZINE

Our editorial plan for the year ahead

MEDIA INFORMATION 2025

IBI operates as a controlled circulation magazine on a purely requested basis. 97.5% of magazines are addressed to individuals by name and title.

Circulation plays a major part in the success of any advertising campaign ensuring maximum exposure to the desired target audience.

An advertisement campaign in IBI promotes your company to key decision-makers in the international leisure marine industry, generating new business from boatbuilders, distributors and trade buyers in 141 countries worldwide.

ISSUE	MARKET REPORTS	EVENT DISTRIBUTION	PRODUCT SECTOR	AD DEADLINE	PUBLICATION DATE
December 2024/ January 2025	UK, Sweden, Australia, New Zealand	Miami, Dusseldorf	Flooring, Soft furnishings BBA , METSTRADE, DAME review	06 December	15 December
February/March 2025	France and Italy		Outboards, Boatbuilding Materials/ Composites and Machinery	05 February	14 February
April/May 2025	Germany and Poland		Product Sectors: Inboards, Paints and Coatings	23 April	02 May
June/July 2025	USA Boats		Superyacht Refit and Repair, Boat Security	04 June	13 June
August/ September 2025	European Market Round Up	Cannes, Genoa, Monaco, IBEX	AV	06 August	15 August
October/ November 2025	USA Equipment Manufacturers Report, Netherlands, Brazil	METSTRADE	Green Tech	08 October	17 October
December 2025/ January 2026	UK, Turkey, South Africa	Miami, Dusseldorf	Toys and Tenders	03 December	12 December

OTHER PRINT INFORMATION

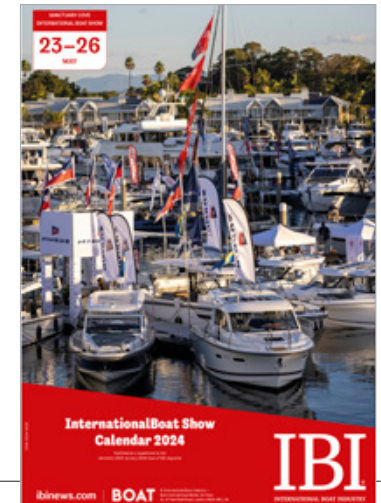
METSTRADE CATALOGUE AND DAILY NEWS

Distributed before, during and after the show, in print and digital.



BOAT SHOW CALENDAR 2025

The most comprehensive and respected Boat Show Calendar in the world. Distributed with the December/January 2024 edition of IBI Magazine.



DAILY NEWSLETTER INFORMATION

For over 20 years, the IBI Daily Newsletter has been the most-relied upon digest of the most important news from the global leisure marine industry. Received by over 22,767 professionals, readers and advertisers alike rely on the IBI Daily Newsletter to keep themselves informed and gain competitive advantage.



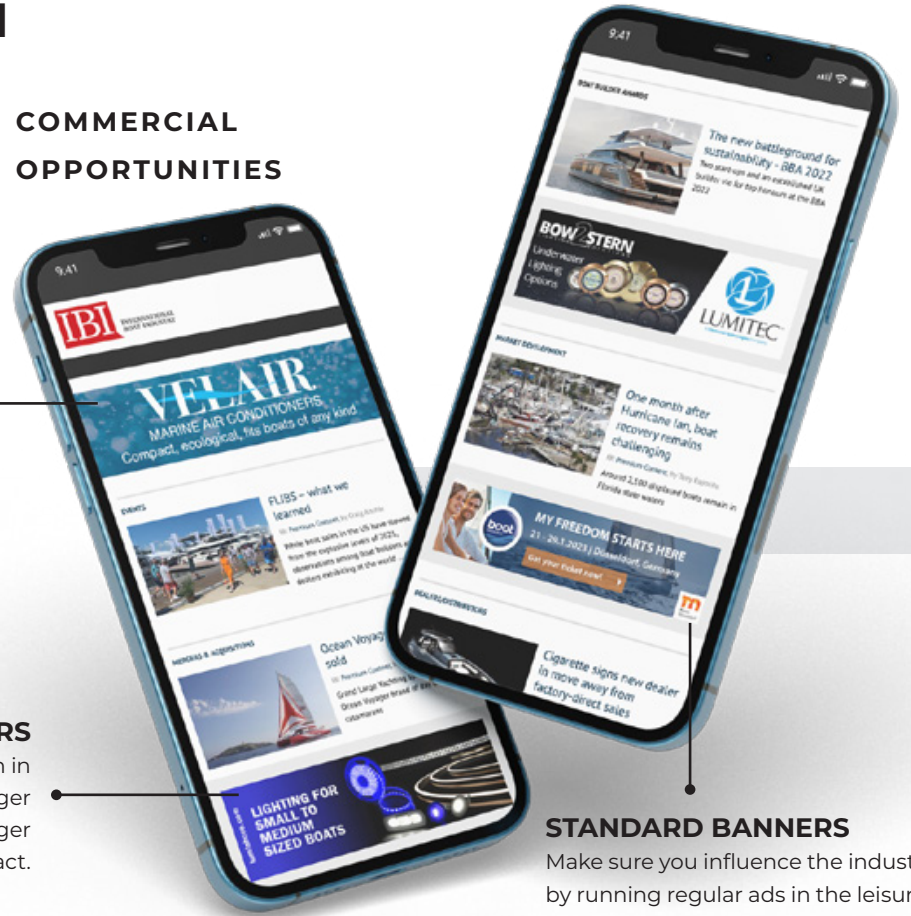
COMMERCIAL OPPORTUNITIES

SPONSORSHIP SLOT

Own the first commercial message on the newsletter for a whole month. Note: these slots are very popular and get booked up quickly.

LARGE BANNERS

Up to two premium ads can run in the newsletter. These are 24% bigger than a standard ad to give you a larger creative space and more impact.

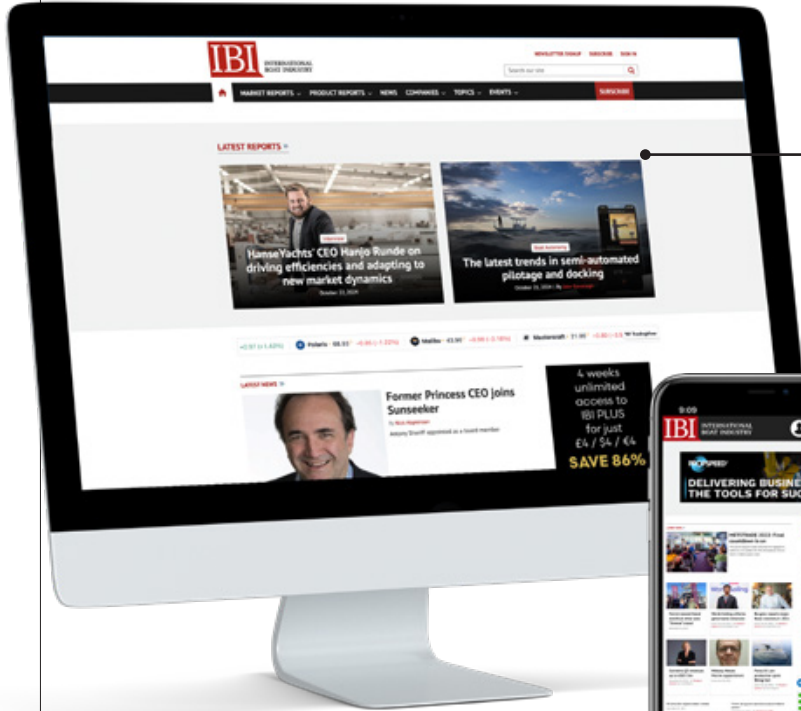


STANDARD BANNERS

Make sure you influence the industry by running regular ads in the leisure marine industry's most popular daily newsletter. Ads can be booked for specific dates or run-of-month.

WEBSITE INFORMATION

ibinews.com is the place to go for the best industry insight, analysis, research and news. It is the only industry site with a global perspective, the internationally acclaimed home of the Boat Builder Awards, the place to read digital versions of IBI magazine and search the IBI archive of over 49,000 articles.



DISPLAY ADVERTISING

We are pleased to now offer new larger desktop and mobile billboard formats which look impressive and perform better.



DOUBLEMPU

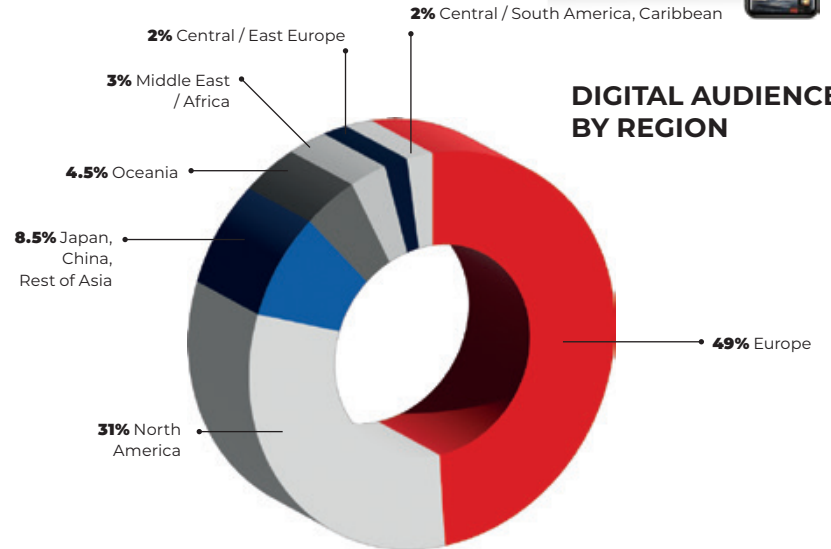
MPU

346,000 annual unique website users from 203 countries (past 12 months)

26,641 users per month on average



DIGITAL AUDIENCE BY REGION



WEBSITE INFORMATION

CONTENT MARKETING

Written content conveys integrity, authority and significance. It allows for deep conversations where topics are fully explored. Content marketing is where advertisers pay to have publishers create authoritative content to help brands tell their stories. The fusion of a publisher's expertise with the brand's own credibility is key.

IBI OFFERS TWO CONTENT MARKETING OPTIONS:

IBI Presents

A single article of 500-750 words written by our editorial team along with the advertiser. This is the ideal format for promoting a new product or service in detail. The article can include multiple images and video. An IBI Presents article is promoted over a two-month period and receives 10 social media posts (across IBI's social media accounts), four promotional slots in the IBI Daily Newsletter and is promoted through the ibinews.com website. IBI Presents articles can be fully-branded with the advertiser's ads.

IBI Featured Company

Content marketing is ideally suited to a long-term commitment so content can build up search authority and become 'evergreen'. As an IBI Featured Company your brand benefits from a dedicated content hub that can feature up to five articles to allow potential customers to discover the stories behind your business, services and brands. Articles can include multiple images and videos.

Your content is promoted over a six-month period and receives monthly promotion via IBI's social media, daily newsletter and links on ibinews.com.

IBI FEATURED COMPANY



IBI PRESENTS

EVENTS INFORMATION

Boat Builder Awards November 2025 During METSTRADE, Amsterdam

This year will see the 11th edition of the Boat Builder Awards (BBA) be held. Run jointly with METSTRADE, the BBAs are the biggest celebration of the significant contributions of individuals, teams and supply chain partners within boat building companies globally. This prestigious and widely recognised awards programme considers entries across ten categories spanning design, innovation, collaborative working, environmental responsibility, marketing and personal achievement.

Our partners for the 2024 edition were Raymarine (headline sponsor), Fusion, Lumishore, Sleipner Group, E-propulsion, HP Watermakers and JL Audio.

IBI is also present at all of the major boat shows, conferences and exhibitions including BOOT Dusseldorf, Miami Boat Show, Cannes Festival of Yachting, Genoa Boat Show, IBEX and METSTRADE.



BOAT
BUILDER
AWARDS
2024

IBI **METS
TRADE**

IN ASSOCIATION WITH **Raymarine**

RATES FOR PRINT (ALL RATES ARE \$ DOLLARS)

DOUBLE PAGE SPREAD

1 insertion	11,360
3 insertions	10,910
6 insertions	10,300

1/2 DOUBLE PAGE SPREAD

1 insertion	7,040
3 insertions	6,690
6 insertions	6,340

FULL PAGE

1 insertion	6,000
3 insertions	5,820
6 insertions	5,510

MINI PAGE

1 insertion	3,760
3 insertions	3,590
6 insertions	3,380

1/2 PAGE HORIZONTAL/ VERTICAL

1 insertion	3,200
3 insertions	3,030
6 insertions	2,850

1/3 PAGE VERTICAL

1 insertion	2,500
3 insertions	2,230
6 insertions	1,850

1/4 PAGE HORIZONTAL/ VERTICAL

1 insertion	1,890
3 insertions	1,780
6 insertions	1,690

1/4 PAGE VERTICAL STRIP

1 insertion	2,310
3 insertions	2,080
6 insertions	1,910

SPONSORSHIP LOGO

1 insertion	5,780
3 insertions	5,490
6 insertions	5,230

SPECIAL POSITIONS

Front cover	9,590
Inside front cover	7,450
Inside back cover	7,180
Outside back cover	8,600

1/3 PAGE PRODUCT GUIDE

1 insertion	800
3 insertions	640
6 insertions	600

Full page advertisers can NOW embed video on their digital advertisements



PRODUCT GUIDE

Product picture and text (approx 100 words)



ADVERTISING DISPLAY RATES



EXAMPLE FRONT COVER AD



EXAMPLE 1/4 STRIP AD



EXAMPLE MINI PAGE AD



EXAMPLE PRODUCT GUIDE

SPECS FOR PRINT

DISPLAY	BLEED (3MM) HEIGHT x WIDTH	AD/TRIM SIZE	TYPE AREA
Front cover	205 x 205mm	202 x 202mm	
Double page spread*	285 x 426mm	279 x 420mm	252 x 396mm
Half double page spread	143 x 426mm	137 x 420mm	123 x 396mm
Full page	285 x 216mm	279 x 210mm	252 x 186mm
Mini page		170 x 102mm	
Half page horizontal		123 x 186mm	
Half page verticle		252 x 90mm	
Third page verticle		252 x 58mm	
Quarter page horizontal		59 x 186mm	
Quarter page square		123 x 90mm	
Quarter page vertical strip		252 x 42mm	
Sponsorship logo		12 x 185mm	

*Double page ads must be supplied as separate pages



MECHANICAL DETAILS

Bleed advertisements

No essential matter should appear within 13mm of any trimmed edge. Allow 3mm around trim size for any bleed images.

Advertisements are to be supplied as digital PDF files to guarantee a better production.

- All advertisements must be supplied to the correct size to appear in the magazine.
- PDF files must be saved in version 1.3 PDFX1a
- Total Area Coverage (TAC) not higher than 320%
- No layers in files
- 1 bit images resolution should be higher than 550dpi
- Other images resolution should be higher than 150dpi (ideally, higher than 250)
- Colours should be CMYK (no RGB or customs)



IBI The business of boating ibinews.com

EUROPE
NEW REALITY, NEW RULES
INDUSTRY BRACED FOR LEANER TIMES

Vector Fin™ stabilizers
Cutting-edge boat stabilizers for a smooth ride and comfort at anchor

Meet us at Cannes, Southampton, Genoa and other boat shows

Up to twice as effective compared to flat fins

A better choice

- Significantly more roll-reducing forces from 0-40 knots
- Improved lift-to-drag ratio gives better fuel efficiencies
- 30-40% fewer negative side effects, such as sway and yaw
- Up to twice as energy efficient at anchor
- Choose between hydraulic and electric actuators

sleipnergroup.com

SLEIPNER
GROUP

RATES AND SPECS FOR IBI PULSE NEWSLETTER

NEWSLETTER BANNER SPECIFICATIONS

TECHNICAL REQUIREMENTS

File formats: JPG or PNG

Max file size: 100 kb

Please note: Any ad creative with a 100% white background should have a minimum 1 point contrasting keyline around the edge.

Click through URL:

Please confirm what click through URL should be used with each creative, this must be secure (i.e. https.)

ADTYPE **\$ DOLLARS**

SPONSORSHIP BANNER

Per month	4,400
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LARGE BANNERS

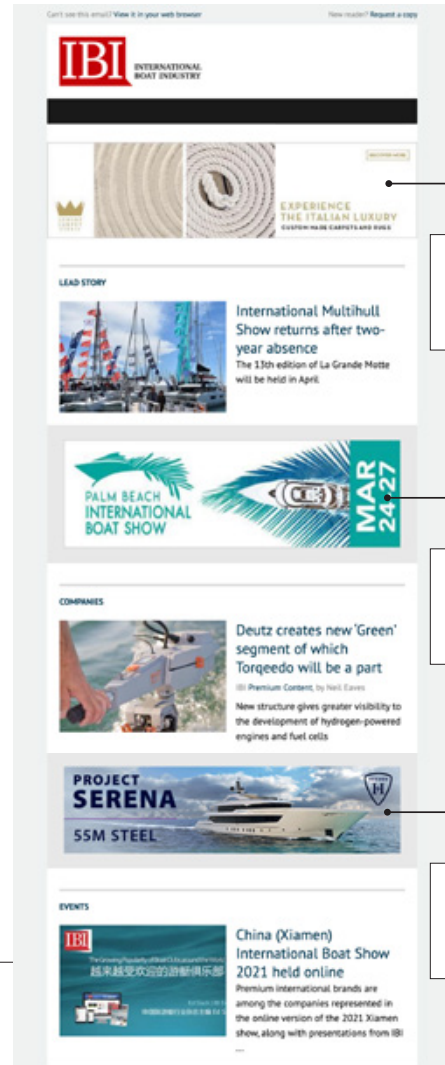
Per day	685
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Per month	2,230
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STANDARD BANNERS

Per day	460
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Per month	1,860
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Sponsorship banner
600 pixels wide x 175 pixels high

Large banner (was skyscraper)
546 pixels wide x 175 pixels high

Standard banner Position 1
546 pixels wide x 141 pixels high

RATES AND SPECS FOR IBINEWS.COM

ADTYPE \$ DOLLARS

LARGE TOP OF PAGE BILLBOARD

One month	3,070
Three months	7,680
Six months	15,370
12 months	30,720

MPU

One month	2,310
Three months	6,150
Six months	12,290
12 months	24,570

DOUBLE MPU

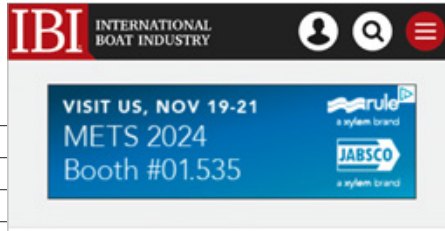
One month	3,070
Three months	7,680
Six months	15,370
12 months	30,720

IBI PRESENTS ARTICLE

Live for two months	5,380
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IBI FEATURED COMPANY

Live for six months	12,290
Live for twelve months	21,950



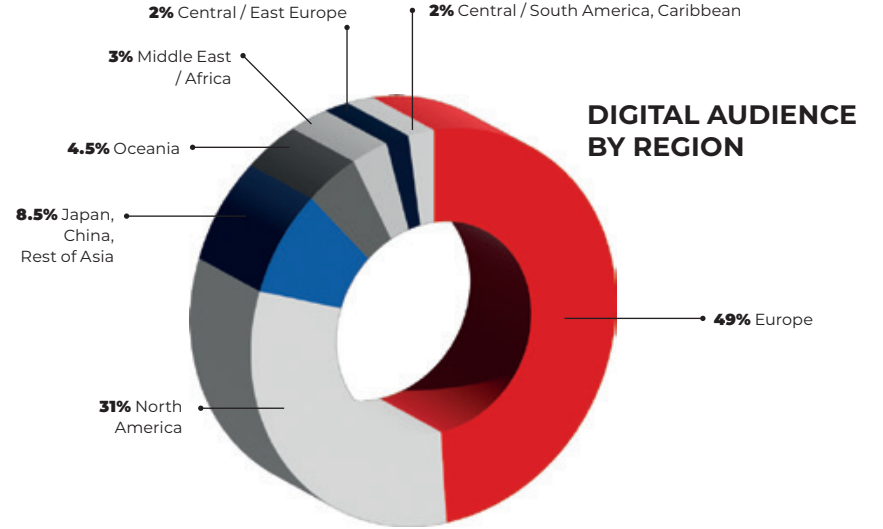
LATEST NEWS



Twin Vee Q3 revenues down 64%

November 15, 2024 | > **Subscriber-only**, By **Craig Ritchie**

Losses mount for US power catamaran builder in "challenging and ugly" quarter



CREATIVE SPECS

Large billboard (desktop)
970 pixels wide by 250 pixels high

Standard billboard (desktop)
970 pixels wide by 90 pixels high

Large leaderboard (mobile)
320 pixels wide by 100 pixels high

Standard leaderboard (mobile)
320 pixels wide by 50 pixels high

MPU
300 pixels wide by 250 pixels high

Double MPU
300 pixels wide by 600 pixels high

FORMATS

GIF or JPG:
· Max weight 250 kb (initial load)

HTML5:
· File type: ZIP containing the creative assets (JPG or GIF only) and HTML5

· All other files that are referenced by the HTML file should be included in the zip file
· Please ensure an exit function and click tag are included
· The max size of the HTML5 bundle or the extracted files cannot exceed 1000 kb

CLICK-THROUGH URL:
Please confirm what click through URL should be used with the creative(s), this must be secure (i.e. https.)

Please note
Any ad creative with a 100% white background should have a 1 point contrasting keyline around the edge.

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